

Commercial Agency

Gully Howard Chartered Surveyors offers the reassurance of an agency department governed by the rules and standards of the Royal Institution of Chartered Surveyors.

The Agents' job, as we see it, is to identify the opportunities that a property represents and assess the likely value of these options so that the client knows what he's got.

The client can then decide whether to pursue any value-adding opportunities or, understanding the values, timescales and risk, sell, allowing others to exercise those opportunities.

It is then that the marketing machine steps in. Gully Howard Chartered Surveyors, with 5 offices on the Island and mainland are ready and waiting.

IT'S JUST A CLICK AWAY

The world moves on and purchasers and clients expect rapid access to information to save time in their already busy lives. Many purchasers don't want to wait for a set of particulars to be sent by post, they want good quality information there and then.

As agents, we want to get good quality information to as many people as possible, as quickly as possible and that's what the web helps us do.

www.gullyhoward.com allows a potential purchaser to browse the publicly available register and immediately download full particulars of the properties they are interested in. A viewing is only an e-mail or phone call away.

The web site also serves a vital function for our electronic mailing systems. We can e-mail a web link and, if the proposition appeals, the full particulars are only one click away. We still happily send printed particulars to those who want.

All Gully Howard offices are now connected on a secure extranet. The huge Gully Howard archive of transactions and contacts is at our fingertips, helping us provide the most informed valuation advice and efficient means of contacting the relevant people fast.

Jeremy Gully says, "The advantage of the extranet over our previous systems is that once anybody in the practice becomes aware of a fact, it immediately becomes available to everyone in the practice, so clients get the benefit not only of the knowledge of the particular professional they are dealing with but the combined experience of the entire Company. Obviously, many facts are confidential and this secure system allows for discretion when it is needed".

best information + intelligent marketing = best price achieved

Its a case of professional knowledge



Matthew Rice **Partner**



Pat Mitchell



Grant Higgs **Partner**



Jamie Whittle



Gavin Chambers



Jane Juniper



Jeremy Gully **Partner**



Diana Drayton

Communication is everything

Its a case of investment in people and systems

Our fully co-ordinated digital telephone system means that no matter what number you ring, you can immediately be put through to the contact you require, providing of course they are available! If they are out-and-about and on their mobile, you can simply be put through to that number.

If your contact is available they will take your call. If your contact is not available, their assistant will make sure the message gets through!

THE PEOPLE

With teams dedicated to dealing with each sector of the market, our clients get a direct relationship with those responsible for their file but they also get the benefit of the corporate weight and investment in resources and marketing of the whole of Gully Howard Chartered Surveyors.

Matthew Rice, Jamie Mitchell and Pat Mitchell address themselves to work space including office, industrial and commercial development land.

Grant Higgs and Diana Drayton deal with business transfer including manufacturing and retail businesses, licensed property, hotels, holiday letting flats and residential investments.

Gavin Chambers and Jane Juniper look after vacant retail space for sale or letting and work with Jeremy Gully on investment property and development land.